

PRESS RELEASE

Manufacturer ensures compliance and accelerates exports with AEB's SAP®-integrated software

- Gaining a competitive edge through preferential exports



Leamington Spa, 8. May 2015 – Erema, an Austrian manufacturer of recycling systems, has expedited its export processes including the proper classification of its components, improved management of suppliers' declarations, and reliable export control compliance by implementing software from AEB, a leading provider of global trade and supply chain management solutions.

Erema ships its systems with proofs of preferential origin, thereby securing the competitiveness of its exports.

Erema, a manufacturer of plastic recycling systems, serves customers - waste collection and recycling companies and manufacturers who themselves recycle plastic – in over 70 foreign markets. Exports account for 98% of its business. About 60% of this volume goes to destinations outside the European Union, while 40% stays within the EU – primarily in Germany, the United Kingdom and Spain.

To offer its customers the best possible service and protect its own logistical processes, Erema is now using AEB software for export controls, product classification, and managing supplier declarations. Result: the logistics department spends significantly less time on administrative work and is able to send goods on their way more quickly.

Using preferential trade agreements

Erema customers in countries that have preferential trade agreements with the European Union don't have to pay import duties, which in turn enables Erema to offer competitive pricing. But working with preferences tends to require a great deal of administration, particularly when it comes to requesting and managing suppliers' declarations. Erema has automated this process by implementing AEB's ATC :: Origin & Preferences software. Instead of combing through binders for the right information, staff now rely on AEB's solution to tell them if a shipment qualifies for preferential treatment and whether a proof can be issued, if a supplier's declaration (SD) is available, and which countries have preferential trade agreements in place. This automation has accelerated processing times and eliminated shipping delays.

Faster material classification with ATC :: Classification

Erema is also using AEB's software ATC :: Classification to determine the right commodity code for their products. Where previously staff had to search online through the electronic customs tariff, all the information is now available directly in the SAP® ERP system. The software provides a clear overview of all the materials awaiting processing and offers suggestions for commodity codes.



Export compliance

In order to comply with export control regulations, Erema also uses AEB's solution for sanctions list screening. Now the sales team can check before they even issue a quote whether a destination country is under embargo, if a license is required, or if it is permissible to do business with a potential customer.

Andreas Steger, Head of Logistics and responsible for compliance at Erema, is pleased with the speed and simplicity that the software brings: "Our employees no longer have to keep three windows open at their work stations. Now they can work directly in SAP® to efficiently process product classifications, origin and preferences, and export controls."

The full case study can be downloaded free of charge at <http://www.aeb.com/multi-media/docs/success-stories/aeb-success-story-erema.pdf>.

- Ends -

Contacts

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Notes to Editors

About AEB (International) Ltd (www.aeb.com/uk)

AEB is one of Europe's leading providers of supply chain logistics software, consultancy, and services and has been delivering solutions to customers for over thirty five years. The company has over 5,000 customers worldwide, supported by offices in the UK, Germany, Singapore, Switzerland, Sweden, the Netherlands, Czech Republic, France, and the US. AEB's core product - ASSIST4 - is the comprehensive solution suite for all logistics processes in global business. ASSIST4 offers a complete set of business services for end-to-end logistics, including international goods movements, making it possible to standardise and automate business processes in supply chain execution. ASSIST4 also creates transparency and provides a reliable basis for making the right decisions about the planning, monitoring, control, and continual optimisation of supply networks - even beyond the boundaries of the business. The ASSIST4 suite offers full functionality via a wide range of modules including Visibility & Collaboration Platform, Order Management, Warehouse Management, Transport & Freight Management, Customs Management, and Compliance & Risk Management.

About Erema GmbH (www.erema.at)

Founded in 1983, EREMA Engineering Recycling Maschinen und Anlagen Ges.m.b.H. is the world's market leader in the development and production of plastics recycling systems and components of the finest quality. The company is headquartered in Ansfelden, near Linz in Austria, with over 50 national representatives and EREMA subsidiaries throughout the world. The annual group turnover in 2013/2014 was EUR 115 million. Over 4000 EREMA systems around the globe produce over 14 million tons of plastic pellets every year. EREMA is an international pioneer and one of the most innovative companies in the plastics recycling industry.