

## PRESS RELEASE

### Leading software providers AEB and KSD announce cooperation

- Developing combined software suite for customs compliance and logistics



*Leamington Spa, 6th June 2012* – Two of Europe’s leading providers of supply chain and global trade management software, AEB GmbH and KSD Software AS, have announced their co-operation in the areas of customs management, supply chain management execution and global trade compliance. The companies’ combined software suite forms a market-leading solution, bringing together multi-country customs integration with comprehensive logistics functionality. Together the new partners serve over 7,000 customers

worldwide, with headquarters in Stuttgart (Germany) and Oslo (Norway) respectively, supported by offices in the UK, Sweden, Denmark, the Netherlands, Switzerland, Singapore and the US.

Both companies have been delivering software to customers for over thirty years and have now come together in partnership to combine their market-leading solutions to cover comprehensive, multi-country customs and logistics requirements. Their core products provide functionality for all logistics processes in global business while increasing transparency, delivering cost savings, streamlining workflows and ensuring global trade compliance - even beyond the boundaries of the business. Modules include Warehouse Management, Transport and Freight Management, Global Customs Management, Visibility and Collaboration and Compliance and Risk Management.

To introduce their partnership, AEB and KSD will have a joint presence at two events that take place in Germany this month:

- transfairlog, First Trade Fair for International Transport and Logistics Management, 12<sup>th</sup> – 14<sup>th</sup> June 2012, Hamburg, Germany ([www.transfairlog.com](http://www.transfairlog.com)) - Hall A4, stand no. 511
- SCL Europe – the European Supply Chain & Logistics Summit 2012, 19<sup>th</sup> – 21<sup>st</sup> June 2012, Berlin, Germany ([www.sclsummit.com/](http://www.sclsummit.com/))

Markus Meißner, Managing Director of AEB GmbH, said: “Electronic customs integration has become mandatory in an increasing number of countries and logistics experts know how to manage these regulatory requirements to their advantage to automate and streamline processes. To increase competitiveness, forward-thinking supply chain leaders are taking a much more comprehensive approach to end-to-end supply chain management and are looking for multi-country software solutions that integrate all global trade processes, including electronic customs procedures, as ‘normal’ process steps within the supply chain logistics operations. Together with KSD, we can offer our customers just that: A comprehensive end-to-end solution including international customs integration in all key markets with local support, as well as full global trade and logistics functionality from procurement and distribution to fulfillment. AEB and KSD form a perfect match to deliver such solution packages successfully to the market. We are looking very forward to our joint offering and cooperation with KSD.”

Svenn Widerberg, Chief Executive Officer of KSD Software AS, said: “AEB and KSD have much in common, including the number of years in operation, our software development approach, our company philosophies and our market development strategies. Our geographic representations in markets outside our headquarters in Norway and Germany respectively, as well as our global coverage of market areas, fit almost seamlessly together and further emphasize our companies’ perfect suitability for a powerful and successful, global partnership. We are very happy to announce our cooperation and are looking forward to working together for the benefit of our customers.”

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### **Contacts**

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To find out more about AEB’s and KSD’s software solutions please visit [www.aeb-solutions.com](http://www.aeb-solutions.com) and [www.ksdsoftware.com](http://www.ksdsoftware.com).

## **Notes to Editors**

### **About AEB GmbH**

AEB is one of Europe's leading providers of supply chain logistics software and has been delivering solutions to customers for over thirty years. The company has over 5,000 customers worldwide and is headquartered in Stuttgart, Germany, supported by offices in the UK, Switzerland, Singapore and the US. AEB's core product - ASSIST4 - is the comprehensive solution suite for all logistics processes in global business. ASSIST4 offers a complete set of business services for end-to-end logistics, including international goods movements, making it possible to standardize and automate business processes in supply chain execution. ASSIST4 also creates transparency and provides a reliable basis for making the right decisions about the planning, monitoring, control and continual optimization of supply networks - even beyond the boundaries of the business.

The ASSIST4 suite offers full functionality via a wide range of modules including Visibility & Collaboration Platform, Order Management, Warehouse Management, Transport & Freight Management, Customs Management and Compliance & Risk Management.

### **About KSD Software AS**

KSD is one of Europe's key providers of customs software and has been delivering solutions to clients for over thirty years. Headquartered in Oslo, Norway, the company serves over 1,600 customers worldwide and is supported by offices across Scandinavia and BeNeLux. With over 100 large airlines and shipping liners working with KSD's Import Control System (ICS) and SaaS solutions, the company processes around 15% of all imports into Europe.

Since it first developed customs solutions in 1995, KSD has grown into a large company with own representation as well as partner networks in Scandinavia and throughout Europe. Customers include large multinational corporations and SMEs alike and represent a variety of business areas within the industry sectors trade, manufacturing and transportation. KSD has implemented fully integrated customs solutions with direct links to customs authorities in most European countries as well as Israel, the U.S. and Canada.

KSD's solutions suite includes Customs Handling, ICS Solutions, Freight Forwarding System and Transport Management System – all aimed at optimizing supply chain performance by increasing quality, expediting processes and delivering cost savings in accordance with and tailored to relevant global trade operations.