

## PRESS RELEASE

### BAE Systems selects software from AEB to enhance export controls



**June 14, 2016 - BAE Systems – one of the leading aerospace, defence, and security companies in the world – has launched a major IT transformation project in its UK Military Air & Information (MAI) division and selected software solution provider AEB as its partner to standardise and optimise global trade management systems.**

In 2012, the MAI division of BAE Systems at the Warton and Samlesbury sites in Lancashire, United Kingdom, kicked-off a major project to enhance its existing global trade management system and thus the efficiency of its export controls compliance. The MAI's export operation includes shipping of complete aircraft, spare parts, repair parts, and associated technology, and the size, scope, and complexity of the business required the launch of a transformation project – Project Saturn – with a new IT system at its core.

BAE Systems selected solution provider AEB to help drive forward BAE Systems' objective of implementing a best in class export controls compliance program, including US ITAR and UK controls. Building on a successful, 10-year business partnership, BAE Systems engaged AEB to enhance its export controls IT systems by implementing the latest functionalities from AEB's ASSIST4 Compliance & Risk Management software suite.

The project is structured into three discrete phases, and the first two stages have been successfully completed. About 60 users across the BAE Systems sites in Warton, Samlesbury, and some Royal Air Force bases are already working with AEB's software solutions. The third phase is due to go live in 2017 and will include US ITAR export control functionalities.

Tony Croughan, MAI's Head of Programme – Business Transformation, said: "When managing controlled material, we have a responsibility to our customers, suppliers, and regulators. Compliance with export control requirements is of the utmost importance for us at BAE Systems. Processes are often subject to frequently changing legislation, and with this transformation project, we are enhancing our global trade management operations through maximizing the levels of standardization and efficient deployment of modern toolsets. Following MAI's COTS ("commercial off the shelf") strategy, this also involves the elimination of individually tailored workflows and customized IT applications as far as possible to reach the highest levels of process optimization and process automation."

For deployment in MAI, BAE Systems selected AEB's products ASSIST4 UK and US ITAR License Management, ASSIST4 UK and US Technology Transfers, and ASSIST4 UK Customs NES from the ASSIST4 Compliance & Risk Management suite. The new products complement the AEB solutions that already successfully support the BAE Systems MAI business: ASSIST4 Despatch, ASSIST4 Export Documentation, ASSIST4 Freight Cost Management, and ASSIST4 Carrier Integration.

Tony Croughan explains: "Selecting the right partners for major modernization projects like Project Saturn is essential and many standard requirements must be met. There were many aspects that made it clear for us that AEB was the right choice going forward, such as mature integration capabilities with our ERP systems and other information management toolsets, and the readiness to develop new standard IT modules in line with emerging requirements. And of course it is of continued benefit for us to work with



solution experts who are familiar with the BAE Systems business and who have integrated well into our in-house project teams.”

AEB’s solutions support BAE Systems’ goals to efficiently manage export controls of current MAI volumes and cater for future growth at the same time; to ensure compliance with the latest trade control obligations, including those under the ongoing US Export Control Reform (ECR); and to minimize compliance risk across the MAI division.

Benefits of the AEB solutions include faster processes, more efficient workflows, better data accuracy, and improved accessibility through enhanced web services. BAE Systems estimates a return on investment within 5 years of the purchase order date, and is currently discussing options to implement further AEB functionality to support efficient US EAR compliance.

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### **Contacts**

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### **Notes to Editors**

#### **About AEB (International) Ltd ([www.aeb.com](http://www.aeb.com))**

AEB is one of Europe’s leading providers of supply chain logistics software, consultancy, and services and has been delivering solutions to customers for over thirty five years. The company has over 5,000 customers worldwide, supported by offices in the UK, Germany, Singapore, Switzerland, Sweden, the Netherlands, Czech Republic, France, and the US. AEB’s core product - ASSIST4 - is the comprehensive solution suite for all logistics processes in global business. ASSIST4 offers a complete set of business services for end-to-end logistics, including international goods movements, making it possible to standardize and automate business processes in supply chain execution. ASSIST4 also creates transparency and provides a reliable basis for making the right decisions about the planning, monitoring, control, and continual optimization of supply networks - even beyond the boundaries of the business. The ASSIST4 suite offers full functionality via a wide range of modules including Visibility & Collaboration Platform, Order Management, Warehouse Management, Transport & Freight Management, Customs Management, and Compliance & Risk Management.

#### **About BAE Systems ([www.baesystems.com](http://www.baesystems.com))**

BAE Systems is a global defence, aerospace, and security company with c. 80,000 employees in over 40 countries and a global customer base. Headquartered in London, the company’s wide-ranging products and services cover air, land and naval forces, as well as advanced electronics, security, information technology, and support services. BAE Systems’ business sectors across the globe include BAE Systems Applied Intelligence, BAE Systems Australia, BAE Systems Saudi Arabia, Electronic Systems, Intelligence & Security, Land (UK), Maritime, Military Air & Information, Platforms & Services, Regional Aircraft, and Shared Services. The company was formed in 1999 following the merger of two British companies: Marconi Electronic Systems (MES) – the defence electronics and naval shipbuilding subsidiary of the General Electric Company plc (GEC) – and British Aerospace (BA) – an aircraft, munitions, and naval systems manufacturer.

The Military Air & Information division of BAE Systems is primarily involved in the air sector and can trace its roots back to the earliest days of aviation. Today, the MAI division offers an array of associated training solutions, support, and information services for customers worldwide. With extensive experience in the development, delivery, and support of military air platforms, components, and technologies, MAI also provides defence information systems, networks, and delivery platforms. BAE Systems MAI’s customer base is formed of global government agencies.